





"Working with GABF is a great way to get brand recognition and work directly with guests. Being able to get our brand in front of such a large audience is worth every penny. Patrons are interested and engaged. Being able to bring a fun activation and a unique experience to guests in an unexpected place is priceless. The Brewers Association is great to work with and the event itself is run seamlessly."

Angela Maly, Field Sales Senior Manager

Alterra Mountain Company (Ikon Pass)





# Facts + Figures

October 3–5, 2019 • Colorado Convention Center

Awards Ceremony • October 5



#### **ATTENDANCE**

2017	2018	2019
60,000	62,000	60,000

(DURING FOUR TASTING SESSIONS)

#### **VOLUNTEERS**

2017	2018	2019
4,308	4,086	4,280
66,854 hours	68,596 hours	63,623 hours

#### **FESTIVAL BEER**

2017	2018	2019
3,900+ BEERS	4,000+ BEERS	4,000+ BEERS
800+ breweries	800+ breweries	800+ breweries

#### COMPETITION BEER

2017	2018	2019
7,923 BEERS	8,496 BEERS	9,497 BEERS
2,217 breweries	2,404 breweries	2,295 breweries



### **COMPETITION FACTS**

Judging Sessions: 6

Medals awarded:

318 medals plus 3 Pro-Am + Collaboration

Judges: 322 judges from 18 countries

Beer-style categories evaluated:

107 plus GABF Pro-Am + Collaboration

Average # of beers entered in each category: 88 beers

Category with highest number of entries:

Juicy or Hazy IPA, 348 entries



# Attendee Demographic Information

Age:	
21-24	2%
25-34	32%
35-44	32%
45-54	19%
55-64	10%

#### Gender:

Male	 				68%
Female	 				30%
Prefer Not to Say	 				. 2%

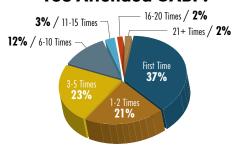
#### **Marital status:**

Single									3	37	%
Married									5	7	%
Other										6	%

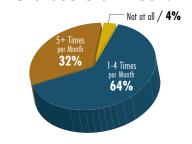
#### **Combined household income:**

\$250K+ 6	9/
\$150-249K	%
\$100-149K23	%
\$50-99K34	%
Under \$49K	%

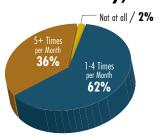
### How Many Times Have You Attended GABF?



### How Often Do You Purchase Craft Beer?



## How Often Do You Visit Your Local Brewery/Pub?



### What was your mode of transit to and from the event?

(	select	all	that	apply)	
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Ride Share (Uber, Lyft) 47%
Walk32%
Light Rail 23%
Drive
Carpool/Dropoff8%
Bus 6%
Taxi
Bike 2%

#### **Educational level:**

Less than H.S. Diploma 4	1%
High School Diploma 12	2%
Some College 30	)%
Bachelor Degree 36	3%
Graduate Degree 18	3%

#### **Lifestyle Interests:**

Pubs/Breweries	97%
Travel	93%
Camping/Hiking	72%
Live Music/Concerts	74%
Cooking	64%
Sporting Events	66%
Homebrewing	43%
Skiing/Snowboarding	40%







# **Sponsorship Benefits**

Event Marketing



#### **Billboards & Transit**

Outdoor billboards plus light rail and bus wraps, and posters placed in the Denver, Boulder and Fort Collins metro areas for 4-10 weeks, location dependent.

#### **Emails**

Multiple emails sent to more than 200,000 American Homebrewers Association members, non-members, Brewers Association members and past festival attendees.

#### **News Releases**

News releases distributed pre- and post- event to national and local media.

#### **Posters**

5,000+ distributed to breweries, bars, liquor stores, homebrew shops and clubs.

#### **Print Advertising**

Print ads in Beer Advocate, Boulder Weekly, Westword, The Rooster, The New Brewer, Zymurgy and the Craft Brewer's Conference and Homebrew Con programs.

#### Radio & Television

Paid advertising on iHeart Media radio stations 97.3 KBCO, 103.5 The Fox,106.7 KWBL The Bull, and 850 KOA, as well as paid partner promotions on CBSDenver.com

#### **Ticket Giveaways**

Radio partners 97.3-FM KBCO, 103.5-FM The Fox,106.7-FM KWBL The Bull, and 850-AM KOA gave away tickets online and on-air as did other sponsors and exhibitors.

#### Website

There were more than 554,000 visits and 1.2 million page views on the GABF website between July and September.

#### **Online & Social Media**

Ongoing, year-round conversations with the 120,000+ #GABF social community on Instagram, Facebook and Twitter.

"Being involved in The Great American Beer Festival is a huge opportunity for our brand. It is truly a rare experience to see so many people with a shared passion for one thing under the same roof. And the attendees go so far beyond just wanting to drink craft beer at the festival. They really want to learn, connect, share ideas and celebrate what is an amazing industry-and for us to be a part of that and associate our brand with it is an honor. With so many amazing craft brewery partners from different neighborhoods across the U.S., we loved the opportunity to bring them all together and celebrate our Jameson Caskmates brewery partner program under one roof."

### Gary Feeney, Associate Brand Manager

Pernod Ricard USA & Jameson Caskmates





# Festival Marketing

















### Thanks to our sponsors for their generous support!

#### **OFFICIAL SPONSORS**











#### **ASSOCIATE SPONSORS**











#### **OFFICIAL RADIO PARTNERS**









#### **PATRON SUPPORTERS**













#### PREMIER SUPPORTERS





































#### FEATURED CRAFT BREWERY SPONSORS























































































PERRIN



PIKES PEAK

















#### **SUPPORTERS**









ECOVESSEL\*



GRAINFATHER





HOPTEA







⋧

Kentwood

























HURST Profesion channel

























"Attending GABF and having a presence there is very important to our company in many ways. It allows us to keep our finger on the pulse of the industry. The heart of the brewing community is there and in an ever-changing landscape it is vital to remain connected to the network. Additionally, there is no better place to get a chance to have your beers tested by not only 60,000 beer lovers during the festival, but also by the best beer judges in the world during the GABF competition. It is a "must" for our brewing company every year."

AZ NAM TX

†† RESTROOMS

■ FOOD

■ FESTIVAL FUN

INFO/MERCH

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# Festival Highlights



#### **70 Exhibitors (non-breweries)**

Exhibitors displayed products such as beer cookbooks, brewing supplies, glassware, hop candles, kegerators, apps, portable hammocks, skis, hats, T-shirts, sunglasses and magazines.

#### **Festival Flair Awards**

All breweries were invited to decorate their booths.

2018 Brewery Table Winner:

Spice Trade Brewing

2019 Brewery Table Winner:

Parts & Labor Brewing Company

#### **Silent Disco**

#### **Sponsored by Oskar Blues**

Attendees sported wireless headsets and boogied to the tunes of a DJ. It was fun for participants and even more fun for spectators!

#### **Eco-Friendly Initiatives**

Great American Beer Festival is committed to creating a zero waste event. Compost, recycling and waste stations are placed throughout the venue. Energy usage is offset through the Colorado Carbon Fund and attendees can learn more in an educational area which featured sustainability in breweries.

#### **Fresh Hops**

The Washington Beer Commission brought the freshest beers from the 2019 hop harvest. Each session featured five fresh hop beers from 10 breweries that were not found elsewhere at the festival.

# Great American Beer Festival Hot Spots



#### **Ikon Pass Stage**

#### Presented by WinterWonderGrass®

Nothing goes better with beer than music! Located in The Backyard, WinterWonderGrass presented three sets of incredible live music per session. The 2020 WInterWonderGrass lineup was announced onsite and attendees had the opportunity to pick up their 2019-2020 IKON passes and WinterWonderGrass tickets all in one spot.

#### Paired

#### **Sponsored by MicroStar Logistics**

Attendees joined noted chefs and small & independent brewers in an intimate setting located just off the main hall. Showcasing how well craft beer pairs with local food, attendees sampled beers paired with foods prepared by chefs from across the country. Beers here were available only in the pavilion and not in the festival hall.

#### **Jameson Caskmates Barrel Aged Beer Garden**

Jameson brought its small and independent brewery partners from across the USA together to give craft beer lovers a chance to sample all of their barrel aged beers in one location. The interactive space allowed attendees to sample barrel aged beer and learn more about the aging process and the neighborhood collaborations that produced those amazing beers.

#### **GABF Pro-Am Booth**

Sponsored by Briess Malt & Ingredients Co., The Country Malt Group and White Labs

This booth featured 118 entries from teams of a homebrewer and commercial brewers who scaled up a homebrew recipe for this competition. Winners of the competition were awarded gold, silver and bronze medals.

#### **Heavy Medal Booth**

Attendees were able to sample medalwinning beers from previous Great American beer Festival and World Beer Cup competitions all in one spot. These beers represent some of the finest examples of beer styles in the world!

#### Camp CraftBeer.com

The CraftBeer.com Campground offered a fun and interactive way to immerse yourself in the world of small and independent craft brewers. Attendees were able to meet some of today's hottest brewers and industry professionals, taste beers with professional beer judges, and go on a fun scavenger hunt to earn a CraftBeer.com merit badge.

#### The National Hot Dog & Sausage Council Backyard

The backyard continued to be a crowd favorite with a variety of yard games, music and exciting photo ops! The backyard was the DON'T miss festival within the festival.



# **Media Coverage**

We try to be comprehensive, but with such extensive nationwide coverage, this list represents only a sampling of GABF's media coverage. More than 500 million total media impressions!

#### **National Coverage**

102.5 The Bear - iHeartRadio

10News

1st Discount Brokerage

303 Magazine 3NewsNow

5280 Magazine

97.3

9News 9News.com

ABC15 Arizona

ABQJournal Online

Aleris

Alice 105.9

All About Apres Ski

American Homebrewers Association

AP (Hosted)
ApalachTimes.com

Arizona Foothills Magazine

Arkansas Times ARLnow.com

Ascensus

Austin American-Statesman

AVING USA
AXS.com
Az Big Media
Azcentral.com
Bakersfield.com
Barchart.com
Beer Search Party

BendBulletin.com

Benzinga

Beverage Media Group

Big Spring Herald

BizTimes
BizWest
Boise Weekly
Borger News Herald
Boston Herald

Boulder DailyCamera.com

BoulderWeekly.com

**BPAS** 

Brewbound.com
BrewPublic

BOSW - Market

Business Class News Business North California Latino News

CALIFORNIA'S HIGH SIERRA

Camedia
CBS Denver
CBS Pittsburgh
Centre Daily Times

Channel 3000.com Charleston City Paper

Cheapism.com Blog Chicago Tribune

ChicagoNow
Chronicle Journal
Cincinnati Enquirer

City News
CityBeat Blogs
Cleveland Scene
Cleveland.com

Colorado Latino News Colorado Patch.com Colorado Public Radio

Colorado Springs Gazette

ColoradoPols.com ColoradoSprings.com

Colorado Sun Columbia Missourian Company Week Concordmonitor Condé Nast Traveler

Cooking Channel

Cookistry's Kitchen Gadget & Food Reviews

Cori's Cozy Corner Craft Beer and Brewing Craft Brewing Business

CraftBeer.com

Crain Business Insurance Crain's Cleveland Business Crestview News Bulletin

Crookston Times Crow River Media Cruise Critic US Cruise Industry News

Daily Herald
Daily Penny Alerts
DailyHeralds
Davis Enterprise
Decorah News
Dental Economics

Denver 7

Denver Business Journal
Denver Eater
Denverite.com
Detroit Free Press
DiningOut
DNRonline
Door County Pulse
Dow Theory Letters
Down East
DrinkedIn Blog

**Duluth News Tribune** 

East Bay Times

Eater Austin
Eater Portland
EDGE Denver
EIN Presswire

Electric Light & Power

Eu Jsonline EVENTA Fat Pitch Financials Feast Magazine

FFF Challenge Forbes

Fort Worth Weekly Fortune

Fox 21 Delmarva FOX 31 KDVR

FOX 40 WICZ TV Franklin Credit Business Services

Fredericksburg.com Frugalnovice Gear Patrol Geneseo Republic

GistGear GlobeNewswire

Good Beer Hunting Granite Falls Advocate Tribune Great American Financial Resources

Green Vacation Deals
Herald Online
Hop Culture
Houstonia Magazine

IDC Chase IndyStar Inside INdiana Business

Idaho Statesman

Intelligent Value International Business Times

Investor Place
InvestorPoint.com
Investors Hangout
JOT / UP
JournalStar.com
KABB-TV
KADN-TV
KBAK-TV
KBFX-TV
KCCI-TV
KCFR-FM
KCNC-TV

KDHL Radio KDKA-AM KDKA-TV KDVR-TV Kern Valley Sun KEX-AM KEZI-TV KFBK-AM KFYI-AM

KGAB 650AM Radio

KGMB 690/ Kgw.com Khou.com KIDY-TV KIVI-TV KJCT-TV KJTV-TV KKCO-TV KKTV-TV KLAF-TV KLBJ-AM

KLAF-TV
KLBJ-AM
KLFY-TV
KMGH-TV
KMGH-TV
KMSP-TV
KNXV-TV
KOA-AM
KOAA-TV
KOAT-TV
KOB.com
KOLO-TV
KOMO-AM

KOB.com
KOLO-TV
KOMO-AM
kool1079
KPAX-TV
KPTM-TV
KQTV-TV
KRIV-TV
KSAW-TV
KSBW.com
KSCC-TV
KSDK.com
Ktar.com
KTAR-FM

KTFI-TV
KTRH-AM
KTVB-TV
KTVQ-TV
KUNC
KUSA-TV
KUSI-TV
KUTV
KVUE-TV
KVVU-TV

KXGN-TV
Laredo Morning Times
Las Vegas Weekly
Laser Focus World
Life in a House
Live For Live Music

#### Media Coverage Continued

LocalSYR.com Lompoc Record

Long Beach Press-Telegram Luggage and Lipstick Luxury Real Estate

Magic 106.5

Malvern Daily Record Mammoth Times Market Screener Marketnewsdesk Markets - Ask

Markets Insider- Business Insider Media Industry Today - EIN News

Medicine Hat News Men's Journal Merrill Edge Miami New Times Millenniummagazine Milwaukee Journal Sentinel Milwaukee Magazine

MinnPost Minyanville

Mix 94.9 Radio - True Variety Montrose Daily Press

Morning News MSN.com My Central Oregon

My Love of Style Mybeerbuzz.com myMotherLode.com MyrtleBeachOnline.com NashvillePost.com NC Beer Guys Newburgh Gazette **News Chief** News Live TV

News-JournalOnline.com

NewsOK

NewtonDailyNews.com NorthBay Biz Magazine Northern Virginia Magazine Northwest Florida Daily News Northwest Travel Magazine

**NUVO News** 

Observer Reporter Oenologist One News Page Orange Coast Magazine

OregonLive Outside Online

Pacific Coast Business Times

Palm Beach Post Passion Passport **Pawtucket Times** Pdx Pipeline PennLive.com

Pennsylvania Latino News

Penticton Herald Pittsburgh Post-Gazette PorchDrinking.com Poteau Daily News PR Newswire PR.com

Press-Enterprise Press-Telegram **PRNewsWire** ProfitQuotes.com

**PRWeb** 

Public Radio International

Quirky Chrissy Raine Magazine Rapidcityjournal.com Real Clear Markets Real Home Chef Release Wire

Renewable Energy World Reno Gazette-Journal Restaurant Magazine RestaurantNews.com Rhode Island Hispano News RICentral - FinancialContent Richmond BizSense Richmond Magazine Richmond Times-Dispatch

Ridgecrest Daily Independent Rock 969 Roseville Today Rum & Oak

San Antonio Current San Antonio Express-News San Bernardino County Sun San Diego CityBeat

San Diego Metro Magazine

San Diego Reader Santa Maria Times Santa Ynez Valley News Sarasota Herald-Tribune SD Entertainer Magazine Seacoastonline.com Senegal-Actu.Com

SevenFifty Daily

**SFGate** SGVTribune.com Shepherd Express Sheridan Media Silicon Investor Sioux City Journal Sip Northwest Magazine

Smoky Mountain News **SNews** 

Socalfnbpro.com

SM Daily Press

Sogotrade - Barchart.com Sonama County Go Local South Carolina Latino News South Dakota Latino News Spectrum News Buffalo

Spoke

Springs Magazine

SPY

StamfordAdvocate.com

Star Tribune Starkville Daily News StarTribune.com

Steamboat Pilot & Today Steelers Lounge Stock Market

Stocks News Feed StreetInsider Summit Daily News

Synacor Tahoe Onstage Tailgater Magazine Tallahassee Democrat Tamar Securities

Tasting Room Confidential

Telegram.com Telemundo Lubbock Texas Latino News The Advocate The Amery Free Press

The Antlers Americant The Arizona Republic The Beer Connoisseur The Beer Rover

The Bellingham Herald The Brewing Network The Buffalo News The CantonRep

The Charlotte Observer The Colorado 100 The Colorado Sun The Coloradoan The Columbus Dispatch

The Community Post The CW Lubbock The Daily Home The Daily Journal The Daily Press The Daily Record The Daily Times Leader The Decatur Daily Democrat

The Denver Channel The Denver Post The Des Moines Register The Destin Log

The Durango Herald

The Eau Claire Leader Telegram The Evening Leader

The Gleaner The Growler The Independent The Inyo Register The Island Packet The Journal Times Online The Kane Republican



#### Media Coverage Continued

The Know – The Denver Post
The Ladysmith News

The Lethbridge Herald

The Manual The Mercury News

The Middletown Press
The Mountaineer Publishing Company

The Navigator

The New School

The Newport Daily Express

The News & Observer
The News-Examiner

The Observer News Enterprise

The Pilot News
The Post and Courier
The Poteau Daily News
The Poughkeepsie Journal
The Press Democrat

The Punxsutawney Spirit The RIDGWAY Record The Sacramento Bee The Saline Courier The Salt Lake Tribune

The San Diego Union-Tribune
The Santa Fe New Mexican

The Santa Fe Reporter
The Shelby Report

The Statesman Examiner
The Sweetwater Reporter
The Takeout

The Tennessean
The Times of Noblesville

The Traderszone Network

The Tribune

The Union
The Valley City Tir

The Valley City Times Record

The Valley's CW

The Wapakoneta Daily News
The Wichita Eagle and Kansas.com

The Wilson Times

The Wine Siren
The Yums
The Zebra
TheFullPint.com
TheGazette.com
Thesouthern.com
TheState.com

TheStreet
THIRST Colorado
Thrillist

Ticker Technologies Times Record Times Union

Travel Awaits
TravelPulse
Tribune (Premium)
Tyler Paper

Unified News Group Union-Bulletin.com US 93.3

USA Today USAgNet Utah Beer Blog Value Investing News Valuespectrum.com **VB** Profiles

Vermont Latino News Virginia Latino News

Visitindiana

Vox

WAOW - News Line 9

WAOW-TV

Wapakoneta Daily News Washington Beer Blog

Washington DC News - Severna Park

Chamber Guide

Washington Latino News Waterloo-Cedar Falls Courier Watertown Daily Times Online

WBND-TV
WBOC Tv 16
WBZ-AM
WCAX.com
WCAX-TV
WCPO
WCPO-TV
WDEL-FM
WDJT-TV
Weekly View
WESA-FM

West Virginia Latino News

Westword WEWS-TV WFMJ TV-21 WFMY News 2 WHBL-AM WHIO

Whittier Daily News

WIBC-FM Willamette Week Wine News

Winslow Evans Crocker

WiscNews

Wisconsin Gazette
Wisconsin Latino News

WISC-TV
WISH-TV
WKRC-TV
WKYC-TV
WLW-AM
WOAI-AM
WOIO-TV
Woonsocket Call
Workboat Indexes

World News Report - EIN WPCW-TV

WPTF-AM WRAL WRBI Radio.com Wsoctv.com Wspynews.com WSYR-TV

WTAQ-AM WTMJ-AM WVEC-TV Yahoo! Finance YES! Weekly Your Valley

Your Valley Voice









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